

Please complete this form and bring it, along with your **LAST YEAR'S TAX RETURNS**, to our meeting.

As independent as you are.

Confidential Financial Profile
Standard

Date: _____

CONFIDENTIAL FINANCIAL PROFILE

Please complete prior to your appointment. If not sure, leave blank. Print clearly. OK to approximate amounts and include attachments. Please remember to sign and date the last page and bring your most recent tax return.

CLIENT NAME _____

NICKNAME _____ DATE OF BIRTH _____ Age _____

SPOUSE NAME _____

NICKNAME _____ DATE OF BIRTH _____ Age _____

MAILING ADDRESS _____

CITY _____ STATE _____ ZIP _____

HOME PHONE (____) _____ BUSINESS PHONE (____) _____

Do you have a current Will? Y__N__ **Living Trust?** Y__N__

Are you concerned about possible Nursing Home Expenses? Y__N__

Planned retirement date: _____; **or if retired, date retired:** _____

AMOUNTS IN BANKS, SAVINGS & LOANS & CREDIT UNIONS (NON-IRA) (i.e. Checking, Savings, Money Market, CDs)

| NAME OF INSTITUTION | TYPE OF ACCOUNT | MATURITY DATE | INTEREST RATE | APPROXIMATE BALANCE |
|---------------------|-----------------|---------------|---------------|---------------------|
| 1. _____ | _____ | _____ | _____ | \$ _____ |
| 2. _____ | _____ | _____ | _____ | \$ _____ |
| 3. _____ | _____ | _____ | _____ | \$ _____ |
| 4. _____ | _____ | _____ | _____ | \$ _____ |
| 5. _____ | _____ | _____ | _____ | \$ _____ |
| 6. _____ | _____ | _____ | _____ | \$ _____ |
| 7. _____ | _____ | _____ | _____ | \$ _____ |

IRA ACCOUNTS AND OTHER RETIREMENT ACCOUNTS

(Please bring in your most recent statements)

| | NAME OF CUSTODIAN / PLAN (Bank, Brokerage Firm, Mutual Fund Co, Employer, etc.) | TYPE (401K, IRA, TSA, Roth, etc.) | APPROXIMATE MARKET VALUE |
|----|--|--------------------------------------|-----------------------------|
| 1. | _____ | _____ | \$ _____ |
| 2. | _____ | _____ | \$ _____ |
| 3. | _____ | _____ | \$ _____ |
| 4. | _____ | _____ | \$ _____ |
| 5. | _____ | _____ | \$ _____ |

MUTUAL FUNDS AND/OR BROKERAGE ACCOUNTS

(Please bring in your most recent statements)

| | NAME OF BROKERAGE FIRM / MUTUAL FUND CO. | TITLE OF ACCOUNT (individual, trust, joint, ect.) | APPROXIMATE MARKET VALUE |
|----|--|--|-----------------------------|
| 1. | _____ | _____ | \$ _____ |
| 2. | _____ | _____ | \$ _____ |
| 3. | _____ | _____ | \$ _____ |
| 4. | _____ | _____ | \$ _____ |
| 5. | _____ | _____ | \$ _____ |

STOCKS AND BONDS (Where You Hold Certificates Yourself)

| | NAME OF STOCK/BOND | NUMBER OF SHARES | APPROXIMATE MARKET VALUE |
|----|--------------------|------------------|-----------------------------|
| 1. | _____ | _____ | \$ _____ |
| 2. | _____ | _____ | \$ _____ |
| 3. | _____ | _____ | \$ _____ |
| 4. | _____ | _____ | \$ _____ |

PROMISSORY NOTES & TRUST DEEDS

(Where someone owes or is paying you on a note)

| | NAME OF DEBTOR | MATURITY DATE | INTEREST RATE | APPROXIMATE BALANCE OF NOTE |
|----|----------------|------------------|------------------|--------------------------------|
| 1. | _____ | _____ | _____ % | \$ _____ |
| 2. | _____ | _____ | _____ % | \$ _____ |

RESIDENCE & OTHER REAL ESTATE OWNED

(Use another sheet if more space is needed)

| | PROPERTY ADDRESS | ORIGINAL COST | APPROX. VALUE | DEBT | NET CASHFLOW BEFORE DEPREC (if a rental) |
|----|------------------|---------------|---------------|----------|--|
| 1. | _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ |
| 2. | _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ |
| 3. | _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ |
| 4. | _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ |
| 5. | _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ |

LIMITED OR GENERAL PARTNERSHIPS

| | NAME OF PARTNERSHIP | TYPE OF INVESTMENT | APPROXIMATE MARKET VALUE or AMOUNT INVESTED |
|----|---------------------|--------------------|---|
| 1. | _____ | _____ | \$ _____ |
| 2. | _____ | _____ | \$ _____ |
| 3. | _____ | _____ | \$ _____ |

LIFE INSURANCE

(Please bring in policies and latest statements)

| | INSURANCE COMPANY | NAME OF INSURED | TYPE OF INSURANCE (Whole Life, UL, Term) | DEATH BENEFIT | CASH VALUE | LOAN AMOUNT |
|----|-------------------|-----------------|--|---------------|------------|-------------|
| 1. | _____ | _____ | _____ | \$ _____ | \$ _____ | \$ _____ |
| 2. | _____ | _____ | _____ | \$ _____ | \$ _____ | \$ _____ |
| 3. | _____ | _____ | _____ | \$ _____ | \$ _____ | \$ _____ |
| 4. | _____ | _____ | _____ | \$ _____ | \$ _____ | \$ _____ |

Expenses

Estimate annual figures for expenses related to shelter, food, clothing, transportation, insurance, loans, etc.
Do not include taxes.

Annual Living Expenses (today's dollars)

Now: \$ _____
 Current Surviving Household: \$ _____
 During Retirement: \$ _____
 Single Retiree Survivor: \$ _____

Annual inflation rates for living expenses

Before Retirement: _____ %
 Surviving Household: _____ %
 During Retirement: _____ %
 Single Retiree Survivor: _____ %

Special Income/Expenses

Special Income/Expense List any other sources of income or special expenses to be paid from your capital accounts.

| Description | Annual amount | Increase rate | Starting year | # of years | Priority* |
|-------------|---------------|---------------|---------------|------------|-----------|
| _____ | \$ _____ | _____ % | _____ | _____ | _____ |
| _____ | \$ _____ | _____ % | _____ | _____ | _____ |
| _____ | \$ _____ | _____ % | _____ | _____ | _____ |
| _____ | \$ _____ | _____ % | _____ | _____ | _____ |
| _____ | \$ _____ | _____ % | _____ | _____ | _____ |
| _____ | \$ _____ | _____ % | _____ | _____ | _____ |
| _____ | \$ _____ | _____ % | _____ | _____ | _____ |
| _____ | \$ _____ | _____ % | _____ | _____ | _____ |

*Priority – Essential (E), Primary (P), Secondary (S), Optional (O)

Education Funding

Children's Education and Fund Expenses

| Child's Name | Age | Age to start college | Cost per year* | # of years | Current college fund |
|--------------|-------|----------------------|----------------|------------|----------------------|
| _____ | _____ | _____ | \$ _____ | _____ | \$ _____ |
| _____ | _____ | _____ | \$ _____ | _____ | \$ _____ |
| _____ | _____ | _____ | \$ _____ | _____ | \$ _____ |
| _____ | _____ | _____ | \$ _____ | _____ | \$ _____ |
| _____ | _____ | _____ | \$ _____ | _____ | \$ _____ |
| _____ | _____ | _____ | \$ _____ | _____ | \$ _____ |

Inflation rate to use for college planner: _____ %

Rate of return on college funds: _____ %

College fund account types (529, UTMA UGMA./UTMS, Etc.): _____

**In today's dollars*

